



SKIP GIBBS COMPANY

Newspan® & Railspace® Steel Bridges
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The idea of utilizing Railspace® recycled railroad flatcars for structures is not always a familiar one. Nearly all our customers are completely satisfied with their decision to have our firm take care of their bridge needs. We have compiled a number of excerpts from letters our customers have sent us demonstrating their approval of our products and service.

Satisfied customers are saying...

- “The City of Napa was impressed.”
-D.H., construction company: Napa, California
- I have absolutely no fear any storm or series of storms can mess with this fine bridge.”
-J.H., ranch owner: Goleta, California
- “Skip Gibbs Co. is first class! Our project in Orinda [California] was a big success and your team was part of it.”
-E.H., construction company: Walnut Creek, California
- “Your company’s service was excellent...I would highly recommend your firm!”
-R.S., developer: Solvang, California
- “The second installation with two 85’ flatcars has been nicknamed the ‘super bridge’”
-D.F. Louisiana Pacific Corporation: Fort Bragg, California
- “The City is very pleased with the final product and we have received several positive comments...Thank you for your help in making the project a success.”
-S.B., City of Newport Beach: Newport Beach, California
- “Worked out better than the alternative... both in speed of installation and in money...fit as if we had planned it”
-D.M., irrigation district: Arizona
- “On time and just like we talked about...right on budget...running 180 trucks a day and will be increased...you should come and look.”
-C.E.W., construction: San Diego, California

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- “We are completely satisfied with the bridge...it was a pleasure to deal with you...your responsiveness helped us plan for a smooth operation and gave us the confidence to proceed with the project. When you are out this way, let us know. We’d like to show off the bridge!”
-F.P., campground/resident: southern Colorado
- “Absolutely met with approval...outstanding product...cost approximately 1/2 of next cheapest option”
-J.I., County of San Bernadino: southern California
- “Has been used for 80,000 lb loads of cows, sawdust...in winter the steel deck is the first thing to melt off...I believe it will outlast any other option we considered.”
-D. B., rancher: Gillette, Wyoming
- “Went like clockwork...we were very impressed with the way the flatcar sections fit perfectly together...this bridge is definitely a ‘keeper’ and will hopefully be enjoyed for many generations”
-B.W. Everett, Washington
- “Installed 18 months ago...working out great...we have hauled over 500,000 cubic yards of earth over the bridge with no problems...cost was about 50% less...bridge has been completely flooded over 2 or 3 times with absolutely no damage.”
-D.S., construction: Maryland
- “More expensive than a temporary stream crossing. However, in the long term the bridge will be cheaper and more convenient.”
-P.H. forester: northern California
- “Project went well/on budget, on time”
-T.B., ranch development: central California
- “Huge success in Gulf County [Florida]...your company has been most helpful.”
-R.R., engineering firm: Florida
- “All parties are pleased with the installation...product delivered on time and in good condition...alternatives may be more difficult to permit thus the advantage may not be only the cost.”
-G.I., logging: northern Washington
- “Great, it was fast, simple. Installation costs were lower than expected. Bridge works great.”
-S.J. resident: northern California
- “Enabled a state highway to be opened...in a very timely manner...most cost effective by repairing the road failure in less than a week.”
-Public Works, State of Arizona
- “Flatcars were excellent, no problems and bridge was, and is, beautiful.”
-Dr. T. M., Calistoga, California
- “I won’t have to ever replace that one.”
-L.M. timber owner: northern California
- “Totally met with my approval...by far the least expensive and quickest.”
-J.T., rancher: Redding, California

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- “I liked it. The owner loved it. The county building department liked it....cost was half.”
-R.W., contractor: Lone Pine, California
- “We love our new bridge. We’d like to thank you for helping us...extremely satisfied with your company.”
-P. & M. G., residents: northern California
- “Everyone...was pleased with the end result...experience convinces me that flatcar bridges are both efficient and cost saving.”
-D. L. , contractor: Sonoma, California
- “Turned out real good...thanks for your help.”
-J.S., oil company exploration: California
- “We were quite satisfied with the bridge. We have bought several bridges from you in [the] past...and have always been pleased with the condition. We use the bridges for log truck and heavy equipment bridges and depend on you for sending high quality products.”
-A.A., forester: Arcata, California
- “Well executed, good workmanship. Look forward to working with you on a new bridge!”
-D.A., winery owner: Napa valley, California
- “The project went extremely well and has a high approval rating from county staff and residents alike. Many residents want a ‘rustic rural’ look to water crossings. Your product achieves this look with the load ratings we require.”
-J.G., County of Washoe: Reno, Nevada
- Recently visited site after [flood] water went down. It survived winter storms and flooding. We have used bridge to design capacity, HS20. It is a FINE looking bridge.”
-J.Y., Raytheon Engineers & Constructors: Denver, Colorado
- “The two bridges we purchased in 1997 survived El Niño and exceeded our expectations for the site specific application.”
-M.M., logging company: Redding, California